

McCormick ArmstrongTM

Jennifer Haugh
KANSAS DEPARTMENT OF COMMERCE
1000 SW Jackson St., Suite 100
Topeka, KS 66612

DATE: May 27, 2010
Quote Number: 78589 R1

Thank You for the opportunity to quote on the following project:

Project Title:..... KANSAS! MAGAZINE
Flat Size: 8 3/8" x 10 7/8"
No. of Pages:..... See Options Below
CTP:..... Electronic file for direct-to-plate, all elements in place for plug & play
McA to do trapping
Bleeds:..... Yes, Bleeds
Proofs:..... Epson Digital Color and Blueline Proofs
Stock:.....
Cover:..... 100# Sterling Gloss Book
Body:..... 60# Sterling Gloss Book
Ink:..... 4 Color process throughout + Flood gloss UV coating outside of cover
Bindery:..... Fold signatures
Gather
Saddlestitch on 10 7/8" side
Trim 3 sides
Pack 2,000 in convenient cartons (30 lb. maximum) on pallets
Pack balance on pallets for mailing
F.O.B.:..... Topeka, KS
Additional Info:..... This estimate based on 1 version
Paper increase of May 3, 2010 included in price.

Additional Costs** Outside Inkjetting (In-Line)

Description	Quantity	Letter Shop per 1,000	Grand Total
Inkjetting	36,000	\$10.25/M	\$369.00
Inkjetting	40,000	\$10.25/M	\$410.00

36 PG + Cover

Estimate Number	Quantity	Price	Price per Thousand
#77184	36,000	\$14,712.00	\$408.67/M
#77184	40,000	\$15,715.00	\$392.88/M

40 PG + Cover

Estimate Number	Quantity	Price	Price per Thousand
#79144	36,000	\$15,805.00	\$439.03/M
#79144	40,000	\$16,914.00	\$422.85/M

48 PG + Cover

Estimate Number	Quantity	Price	Price per Thousand
#79147	36,000	\$17,260.00	\$479.44/M
#79147	40,000	\$18,514.00	\$462.85/M

56 PG + Cover

<u>Estimate Number</u>	<u>Quantity</u>	<u>Price</u>	<u>Price per Thousand</u>
#79145	36,000	\$20,053.00	\$557.03/M
#79145	40,000	\$21,493.00	\$537.33/M

64 PG + Cover

<u>Estimate Number</u>	<u>Quantity</u>	<u>Price</u>	<u>Price per Thousand</u>
#79146	36,000	\$21,564.00	\$599.00/M
#79146	40,000	\$23,136.00	\$578.40/M

POSTAGE NOT INCLUDED**Letter Shop Services includes the following:**

- Convert (1) File
- Address Standardization, Presort and Barcode
- Inkjet Address
- Standard Sort**, Tie Bag and Deliver to Post Office

**Does not include cost to sort for carrier route, dedupe files, or national change of address (NCOA). There is a file conversion fee of \$75.00 for first file or disk or \$45.00 for each additional file of the same format.

Changes in the above specifications will affect the final price. When quoting projects without seeing a sample, we reserve the right to adjust quote to final specifications. Due to unstable paper prices and availability, all quotes are subject to the price and availability at the time of order.

Overruns or under runs will not exceed 3% - 5% of the quantity ordered.

Freight prices quoted are estimates only. Actual freight costs will be invoiced.

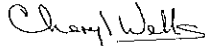
Terms: Pricing is subject to credit approval. Paper orders will commence upon said approval.

State Sales Tax is not included and may be assessed if appropriate Sales Tax Exemption Certificate is not on file with McCormick-Armstrong Co., Incorporated.

When you are ready to order, please circle the desired option(s) and quantity, then sign and return to your McA Account Representative.

McCORMICK-ARMSTRONG CO., INC.

Quoted by:



Cheryl Wells

Account Executive

Cell: 316.734.7037

cwells@mccormickarmstrong.com

We acknowledge receipt of this quotation form and place an order based on the above specifications.

Customer